

# Registration

**Program:** Public Private Partnerships Leadership Program

**Date:** 1st and 2nd December, 2010

**Project Manager:** Ms Kathy Griffiths

**Closing date for applications is Friday 12th November, 2010**

## 1. PERSONAL DETAILS

Title:	<input type="text"/>	First Name:	<input type="text"/>
Last Name:	<input type="text"/>		
Employer:	<input type="text"/>		
Position:	<input type="text"/>		
Date of Birth:	<input type="text"/> / <input type="text"/> / <input type="text"/>	Gender:	M <input type="checkbox"/> F <input type="checkbox"/>
Special Requirements (eg. access, dietary or other):	<input type="text"/>		
	<input type="text"/>		

## 2. CONTACT DETAILS

Mailing Address:	<input type="text"/>		
City:	<input type="text"/>		
State:	<input type="text"/>	Postcode:	<input type="text"/>
Country:	<input type="text"/>		
Business:	<input type="text"/>	Home:	<input type="text"/>
Business Fax:	<input type="text"/>	Mobile:	<input type="text"/>
Email:	<input type="text"/>		
Website:	<input type="text"/>		

## 3. PROGRAM

How did you find out about the program?

## 4. PAYMENT DETAILS

Please charge \$2,205 (GST Incl) to my  Bank Card  Master Card  Visa

Cardholder's Name:

Credit Card Number:

Expiry Date:  /

Signature:

Enclosed is my cheque made payable to: UMEE Pty. Ltd.

Please send an invoice to my mailing address

I agree whilst I am enrolled as a student to be bound by the regulations of the University and to be subject to the lawful instructions of officers of the University.

Signature  Date: / /

Please return completed registration form to:  
Melbourne Consulting and Custom Programs, The University of Melbourne  
Level 3, 442 Auburn Road, Hawthorn, VIC 3122 OR fax to 03 9810 3149

This course has been accredited by Engineers Australia, Victoria Division CPD program. Engineers are entitled to 7 CPD points for each day of attendance.

## Cancellation Policy

The fee will be refunded if the applicant notifies the University prior to seven days of the commencement of the program. If the University is not notified prior to 7 days of the program's commencement, a refund will not be granted. Another person may be nominated in place of the applicant.

# More Information

## About Melbourne Consulting and Custom Programs

Melbourne Consulting and Custom Programs (MCCP) is a multidisciplinary provider of consulting and professional and technical education services for and in partnership with government and corporate clients. MCCP provides an enquiry and commercial development portal for government and business seeking customised award and non award education programs and consulting services from the University of Melbourne.

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Melbourne Consulting and Custom Programs is one of the means by which the intellectual capital of the University of Melbourne is leveraged and made more accessible to the corporate and government sectors.

For more information visit our web site  
[www.mccp.unimelb.edu.au](http://www.mccp.unimelb.edu.au)

## About the course contact:

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## DISCLAIMER

The information in this brochure was correct at the time of printing. The University reserves the right to make changes as appropriate. Changes may be made to such things as course content and presenters. Students will be advised of changes as soon as practicable.

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THE UNIVERSITY OF  
MELBOURNE

2010

# Public Private Partnerships Leadership Program

Do you have the insight to successfully manage PPP projects?

## Melbourne Consulting and Custom Programs



*This two day program develops a good understanding of public private partnership procurement: what they are, how they work and the policy frameworks of Infrastructure Australia and Partnerships Victoria.*

University House  
University of Melbourne  
Parkville VIC 3010

1st and 2nd December, 2010

# Course Overview

## PUBLIC PRIVATE PARTNERSHIPS LEADERSHIP PROGRAM

### Objective

The Leadership Program is designed to introduce the policy frameworks for PPPs in Australia and examine the characteristics and process required for this approach to procurement. The course will consider both government and industry approaches to project selection and evaluation, process management, the bid process and contract finalisation, and contract management. The course will take an applied approach with knowledgeable industry speakers and wide use of case studies.

### Day One

An introduction to Infrastructure Australia's national PPP policy, an explanation of transitional arrangements, the policy framework and guidance materials, the process, the mechanics of private sector bids, value for money and financing PPP projects. Public sector participants will gain insight into PPP project management, the key value for money drivers and the EOI and RfP stages. Private sector participants will gain an understanding of the things that make a competitive PPP bid, how the program works, how PPP bids are put together, managed and financed.

### Day Two

Examines particular aspects of PPP procurement drawing from case studies and experience - the underlying commercial principles, contract management, the important role of risk allocation and management, the public sector comparator, bid evaluation and concluding negotiations. There is an emphasis on case studies and lessons learnt from recent Australian transactional experience.

### Who Should Attend?

People currently involved in all aspects of bidding for, planning and delivering public private partnership projects, or those who expect to be involved with such a project in the future.

This program has relevance to public and private sector executives with an interest in major project procurement. The Leadership course will examine best practice in Australia's approach to PPP procurement and accordingly, has multi-disciplinary interest to executives in the public and private sectors. It will also interest procurement specialists in government business enterprises and local government.

### VENUE

University House, The University of Melbourne, Parkville 3010  
Lunch, morning and afternoon tea will be provided

# Program

## PUBLIC PRIVATE PARTNERSHIPS LEADERSHIP PROGRAM

The course is coordinated by Dr Michael Regan, Associate at the University of Melbourne and Professor of Infrastructure at Bond University. Dr Regan has qualifications in law, economics and finance. He has lectured in several of Australia's leading universities and worked in business for 20 years specialising in infrastructure, public procurement and public private partnerships.

Dr Regan is program director for international PPP programs delivered for a number of international multilateral development agencies.



### DATES & TIME

Wednesday 1st and Thursday 2nd December 2010  
9.00am - 5.00pm

# Presenters

## Expert Speakers and topics will include:

### Dr Michael Regan

*Professor, Bond University*  
Program Coordinator  
Associate of the University of Melbourne

### Ms Sarrah Coffey

*Partner*  
Freehills

### Mr Geoff Daley

*Executive Director, Structured Finance*  
ABN AMRO Group Australia/NZ

### Mr Darrin Grimsey

*Project Finance Advisory*  
Ernst & Young

### Mr Roger Perrins

*Partner*  
Middletons

### Mr John Rickard

*Contract Director, Showgrounds Redevelopment*  
Department of Primary Industries

### Mr Mark Roby

*Associate Director*  
KPMG Corporate Finance

## Sessions Covered will include:

- Principles of Public Private Partnerships
- Partnerships Victoria and the national PPP Policy Guidelines
- Sectoral Developments
- Commercial Considerations
- Financing Infrastructure
- Value for Money
- The Bid Process and its Management
- Contract Management
- Options and Service Outcomes: The experience of the showgrounds project
- Lessons Learnt from Recent Projects
- Public Private Partnerships Performance: A worldwide survey of the evidence

### FEES

PPP Leadership Program - \$2,205  
(above fees include GST)